February 17, 2016

Dear Friend,

The Institute for Southeast Asian Archaeology (ISEAA) has had an amazing second year!

Thanks to support from donors like you, ISEAA had the basic support to make great progress on our publication program for the Ban Chiang metals monograph, and we plan to submit the final manuscript to Museum Publications this spring. Your support is critical for providing our basic operating expenses, including one full time and three part time employees.

But your support also is key in attracting new funds for special projects. Last fall we received \$18,000 from the Royal Thai Embassy (RTE) of Washington DC to upgrade our web presence. The RTE funds allowed us to hire a consultant to undertake a pilot project to migrate our dated FileMaker Pro metals database to an online MySQL version with many enhancements. We would not have been able to raise those new funds from the Embassy without the basic support you have provided ISEAA, which demonstrated our viability. We posted the revamped database and a new Ban Chiang website in November.

## We need your help to continue to move our internationally renowned program forward in 2016.

Your ongoing support helps us fund basic operating expenses, demonstrating our ongoing vitality as an organization. Our needs for new FY2016 funds (beyond basic operating expenses) include:

**<u>\$15,000</u>** towards a study and survey season in Luang Prabang Province, Laos in December 2016 and January 2017. These seasons include training of Lao scholars and outreach endeavors that are difficult to fund from most scientific grants.

**\$8,000** for a consulting IT professional to update and refine our current field GIS survey database technology to support rapid recording of archaeological sites.

**\$10,000** publication subvention to support inclusion of a signature of color images in the metals monograph and preparation of a book jacket to promote the marketability of the volume.

ISEAA will continue to leverage our expertise and experience in partnerships with other institutions and collaborators, including Penn Museum (archives) and international scholars from many disciplines and academic centers. We anticipate that grants will fund some aspects of this work, but ISEAA needs to expand and develop these essential capabilities so that our grant applications have the best chance to be successful.

Thanks to supporters like you, we've had a remarkable second year. But ISEAA is still in the early stages of development. Your contribution this year will help not only sustain the current endeavors which focus on monograph publication, but assist us in moving forward toward fulfilling the ISEAA mission: multidisciplinary investigation of Southeast Asia's archaeological past in order to advance that knowledge for the benefit of both scholars and the public.

Please join with the many others who care about the future of Southeast Asian archaeology and invest in the Institute for Southeast Asian Archaeology.

**Please make your fully tax-deductible donation today** by any of the means explained in the form below. Thanks in advance for your interest and help.

Sincerely,

Joyce C. White, PhD Executive Director, Institute for Southeast Asian Archaeology Consulting Scholar, University of Pennsylvania Museum

Tax-deductible contributions to ISEAA can be mostock transfer. Please check all applicable:	de by check, credit card, on our website via PayPal, by wire transfer, or by
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<sup>\*</sup>Donors to ISEAA who make annual gifts during the Institute's first five years (through June 2018) will be recognized as Founding Donors.

\*\*The official registration and financial information of the Urban Affairs Coalition may be obtained from the Pennsylvania Department of State by calling toll-free, within Pennsylvania, 1-800-732-0999. Registration does not imply endorsement.